# PATHWAY CARING FOR CHILDREN

FINANCIAL STATEMENTS AND COMPLIANCE REPORT

YEARS ENDED JUNE 30, 2022 AND 2021



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## PATHWAY CARING FOR CHILDREN TABLE OF CONTENTS YEARS ENDED JUNE 30, 2022 AND 2021

INDEPENDENT AUDITORS' REPORT	1
FINANCIAL STATEMENTS	
STATEMENTS OF FINANCIAL POSITION	4
STATEMENTS OF ACTIVITIES	6
STATEMENTS OF FUNCTIONAL EXPENSES	8
STATEMENTS OF CASH FLOWS	12
NOTES TO FINANCIAL STATEMENTS	13
COMPLIANCE REPORT	
INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH <i>GOVERNMENT AUDITING STANDARDS</i>	24



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# **INDEPENDENT AUDITORS' REPORT**

Board of Directors Pathway Caring For Children Canton, Ohio

## **Report on the Audit of the Financial Statements**

#### Opinion

We have audited the accompanying financial statements of Pathway Caring For Children (a nonprofit organization) which comprise the statements of financial position as of June 30, 2022 and 2021, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Pathway Caring For Children as of June 30, 2022 and 2021, and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

## **Basis for Opinion**

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS) and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Pathway Caring For Children and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Responsibilities of Management for the Financial Statements**

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt Pathway Caring For Children's ability to continue as a going concern for one year after the date the financial statements are available to be issued.

# Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS and Government Auditing Standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Pathway Caring For Children's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Pathway Caring For Children's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

# Other Reporting Required by *Government Auditing Standards*

In accordance with *Government Auditing Standards*, we have also issued our report dated October 28, 2022 on our consideration of Pathway Caring For Children's internal control over financial reporting and on our tests of their compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing and not to provide an opinion on the effectiveness of Pathway Caring For Children's internal control over financial report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Pathway Caring For Children's internal control over financial reporting and compliance.

Clifton Larson Allen LLP

CliftonLarsonAllen LLP

Canton, Ohio October 28, 2022

## PATHWAY CARING FOR CHILDREN STATEMENTS OF FINANCIAL POSITION JUNE 30, 2022 AND 2021

	2022	2021
ASSETS		
CURRENT ASSETS		
Cash	\$ 1,115,185	\$ 1,142,545
Accounts Receivable, Net	455,199	559,311
Pledges Receivable	2,200	3,700
Prepaid Expenses	194,229	153,817
Total Current Assets	1,766,813	1,859,373
BENEFICIAL INTEREST IN ASSETS HELD BY		
Stark Community Foundation	284,332	305,558
The Cleveland Foundation	94,099	109,890
Total Beneficial Interest in Assets	378,431	415,448
PROPERTY AND EQUIPMENT		
Land	40,000	40,000
Building and Equipment	448,516	448,516
Office Furniture and Equipment	547,225	506,175
Vehicles	102,768	101,768
Leasehold Improvements	92,807	69,987
	1,231,316	1,166,446
Less Accumulated Depreciation	877,003	810,070
Total Property and Equipment	354,313	356,376
OTHER ASSETS		
Deposits	24,872	24,663
Total Other Assets	24,872	24,663
Total Assets	\$ 2,524,429	\$ 2,655,860

# PATHWAY CARING FOR CHILDREN STATEMENTS OF FINANCIAL POSITION (CONTINUED) JUNE 30, 2022 AND 2021

	2022			
LIABILITIES AND NET ASSETS				
LIABILITIES				
Accounts Payable	\$	76,849	\$	73,082
Accrued Payroll and Related Expenses		122,022	-	293,449
Third-Party Advances		56,612		152,815
Deferred Revenue:				
Fundraising		25,735		40,654
Grants		120,677		104,313
Total Liabilities		401,895		664,313
NET ASSETS Without Donor Restrictions:				
Undesignated		1,557,518		1 121 022
Designated by the Board for Maintenance Fund		103,555		1,431,833 111,296
Designated by the Board for Jim Bridges Memorial Fund		13,376		14,377
Designated by the Board for Children's Fund		119,452		147,727
Total Without Donor Restrictions		1,793,901		1,705,233
With Donor Restrictions:		1,735,301		1,700,200
Purpose Restrictions		186,585		144,266
Perpetual in Nature		142,048		142,048
Total With Donor Restrictions		328,633		286,314
Total Net Assets		2,122,534		1,991,547
Total Liabilities and Net Assets	\$	2,524,429	\$	2,655,860

## PATHWAY CARING FOR CHILDREN STATEMENT OF ACTIVITIES YEAR ENDED JUNE 30, 2022

	thout Donor testrictions	With Donor Restrictions		Total
SUPPORT AND REVENUE				
CONTRACTS RECOGNIZED OVER TIME				
Placement Agencies	\$ 1,301	\$	-	\$ 1,301
Mental Health	263,612		-	263,612
Training	61,755		-	61,755
CONTRIBUTIONS AND OTHER REVENUE				
RECOGNIZED AT A POINT IN TIME				
Grants, Contributions and Special Events	1,130,314		79,462	1,209,776
Placement Agencies	2,269,577		-	2,269,577
Mental Health	1,971,125		-	1,971,125
Bridges	277,369		-	277,369
Other Revenue	81,555		-	81,555
Interest Income	1,610		-	1,610
Unrealized Gain on Beneficial Interest				
in Assets Held by Community Foundations	 (38,224)			 (38,224)
Total Support and Revenue	6,019,994		79,462	6,099,456
Net Assets Released from Restrictions	 37,143		(37,143)	 
Total	 6,057,137		42,319	 6,099,456
EXPENSES				
Program Services Expense:				
Foster Care Network	2,158,395		-	2,158,395
Family Services Network	166,835		-	166,835
Mental Health	2,173,234		-	2,173,234
Bridges	361,171		-	361,171
Total Program Expenses	4,859,635		-	 4,859,635
Supporting Services Expense:				
Administrative	782,475		-	782,475
Community Engagement	326,359		-	326,359
Total Supporting Services Expenses	1,108,834		-	1,108,834
Total Expenses	 5,968,469		-	 5,968,469
CHANGE IN NET ASSETS	88,668		42,319	130,987
Net Assets - Beginning of Year	 1,705,233		286,314	 1,991,547
NET ASSETS - END OF YEAR	\$ 1,793,901	\$	328,633	\$ 2,122,534

## PATHWAY CARING FOR CHILDREN STATEMENT OF ACTIVITIES YEAR ENDED JUNE 30, 2021

	Without DonorWith DonorRestrictionsRestrictions			Total
SUPPORT AND REVENUE				
CONTRACTS RECOGNIZED OVER TIME				
Placement Agencies	\$ 7,994	\$	-	\$ 7,994
Mental Health	268,462		-	268,462
Training	93,640		-	93,640
CONTRIBUTIONS AND OTHER REVENUE				
RECOGNIZED AT A POINT IN TIME				
Grants, Contributions and Special Events	1,859,459		59,142	1,918,601
Placement Agencies	2,407,145		-	2,407,145
Mental Health	1,801,355		-	1,801,355
Bridges	818,001		-	818,001
Other Revenue	173,414		-	173,414
Interest Income	1,735		-	1,735
Unrealized Loss on Beneficial Interest				
in Assets Held by Community Foundations	 86,489		-	 86,489
Total Support and Revenue	7,517,694		59,142	7,576,836
Net Assets Released from Restrictions	 223,003	1	(223,003)	-
Total	7,740,697		(163,861)	7,576,836
EXPENSES				
Program Services Expense:				
Foster Care Network	2,491,326		-	2,491,326
Family Services Network	46,694		-	46,694
Mental Health	2,004,524		-	2,004,524
Bridges	 835,904		-	 835,904
Total Program Expenses	5,378,448		-	5,378,448
Supporting Services Expense:				
Administrative	693,298		-	693,298
Development	 317,253		-	 317,253
Total Supporting Services Expenses	 1,010,551		-	 1,010,551
Total Expenses	6,388,999			 6,388,999
CHANGE IN NET ASSETS	1,351,698		(163,861)	1,187,837
Net Assets - Beginning of Year	 353,535		450,175	 803,710
NET ASSETS - END OF YEAR	\$ 1,705,233	\$	286,314	\$ 1,991,547

## PATHWAY CARING FOR CHILDREN STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED JUNE 30, 2022

	Program Services									
		Foster		Family						Total
		Care Services				Mental			Program	
		Network	N	letwork		Health		Bridges		Services
Coloring	¢	<u></u>	¢	70.040	۴	4 070 050	¢	440 470	¢	0.000.004
Salaries	\$	682,892	\$	70,816	\$	1,372,853	\$	112,473	\$	2,239,034
Payroll Taxes and Workers' Compensation		62,504		6,654		117,093		9,929		196,180
Fringe Benefits Total Personnel		83,894		13,726		152,186		17,519		267,325
Total Personnel		829,290		91,196		1,642,132		139,921		2,702,539
Promotional Expenses		10,916		259		15,360		233		26,768
Building Expenses		7,057		360		19,505		4,919		31,841
Contract Services		15,310		481		(5,233)		654		11,212
Dues and Subscriptions		2,556		319		4,658		336		7,869
Equipment and Leasing		32,730		1,453		39,726		3,586		77,495
Food - Hospitality		1,824		172		1,947		56		3,999
Foster Caregiver Expense		993,989		-		-		-		993,989
Insurance		32,165		21,585		61,471		9,873		125,094
Office Supplies and Postage		5,016		1,278		8,112		255		14,661
Professional Services		26,020		1,914		73,809		3,524		105,267
Program Related Activity Time		2,046		-		-		-		2,046
Program Supplies		-		-		7,641		-		7,641
Rent		79,580		16,309		93,268		-		189,157
Staff Recruitment		50		7		104		10		171
Training		44,195		-		-		-		44,195
Travel and Transportation		27,859		17,717		33,454		4,407		83,437
Utilities		16,745		2,823		26,312		7,202		53,082
Youth Needs		5,302		2,767		42,274		171,540		221,883
Bank Fees		15		2		31		1,085		1,133
Bad Debt		7,241		50		82,368		773		90,432
Miscellaneous		4,278		337		5,840		508		10,963
Total Expenses Before Depreciation		2,144,184	_	159,029		2,152,779		348,882		4,804,874
Depreciation	1	14,211		7,806		20,455		12,289		54,761
Total Expenses	\$	2,158,395	\$	166,835	\$	2,173,234	\$	361,171	\$	4,859,635

## PATHWAY CARING FOR CHILDREN STATEMENT OF FUNCTIONAL EXPENSES (CONTINUED) YEAR ENDED JUNE 30, 2022

	Supporting Services						
	Adm	Community Administrative Engagement		Total Supporting Services		 2022 Total	
Salaries	\$	457,070	\$	182,392	\$	639,462	\$ 2,878,496
Payroll Taxes and Workers' Compensation		40,871		15,955		56,826	253,006
Fringe Benefits		49,867		24,088		73,955	341,280
Total Personnel		547,808		222,435		770,243	 3,472,782
Promotional Expenses		2,392		24,735		27,127	53,895
Building Expenses		1,965		2,114		4,079	35,920
Contract Services		2,865		923		3,788	15,000
Dues and Subscriptions		3,822		3,419		7,241	15,110
Equipment and Leasing		22,153		8,608		30,761	108,256
Food - Hospitality		1,357		945		2,302	6,301
Foster Caregiver Expense		-		-		-	993,989
Insurance		21,454		8,229		29,683	154,777
Office Supplies and Postage		6,111		5,247		11,358	26,019
Professional Services		30,211		3,174		33,385	138,652
Program Related Activity Time		-		-		-	2,046
Program Supplies		-		-		-	7,641
Rent		61,708		21,586		83,294	272,451
Staff Recruitment		34		514		548	719
Training		-		-		-	44,195
Travel and Transportation		11,435		3,262		14,697	98,134
Utilities		12,119		4,410		16,529	69,611
Youth Needs		48		217		265	222,148
Bank Fees		8,320		62		8,382	9,515
Bad Debt		-		2,466		2,466	92,898
Miscellaneous		49,008		1,505		50,513	61,476
Total Expense Before Depreciation		782,810		313,851		1,096,661	 5,901,535
Depreciation		(335)		12,508		12,173	 66,934
Total Expenses	\$	782,475	\$	326,359	\$	1,108,834	\$ 5,968,469

## PATHWAY CARING FOR CHILDREN STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED JUNE 30, 2021

	Program Services									
		Foster	I	amily						Total
		Care	Services Mental			Mental				Program
	1	Vetwork	N	Network		Health		Bridges		Services
Salaries	\$	742,652	\$	4,242	\$	1,191,559	\$	164,139	\$	2,102,592
Payroll Taxes and Workers' Compensation	Ŷ	66,368	Ψ	1,544	Ψ	105,650	Ψ	15,207	Ψ	188,769
Fringe Benefits		103,364		10,167		156,847		26,205		296,583
Total Personnel		912,384		15,953		1,454,056		205,551		2,587,944
Promotional Expenses		12,144		112		7,689		227		20,172
Building Expenses		5,777		46		3,898		4,053		13,774
Contract Services		5,743		-		-		-		5,743
Dues and Subscriptions		4,052		132		4,334		504		9,022
Equipment and Leasing		34,162		836		45,746		6,841		87,585
Food - Hospitality		2,471		99		1,518		151		4,239
Foster Caregiver Expense		1,061,903		3,570		-		-		1,065,473
Insurance		50,543		415		55,527		9,522		116,007
Office Supplies and Postage		6,882		187		5,693		533		13,295
Professional Services		32,959		5,248		67,281		7,248		112,736
Program Related Activity Time		2,881		-		380		-		3,261
Program Supplies		90		363		7,196		-		7,649
Rent		116,231		2,406		96,475		-		215,112
Staff Recruitment		1,074		51		1,299		155		2,579
Training		50,808		-		-		-		50,808
Travel and Transportation		46,194		-		19,921		7,256		73,371
Utilities		24,890		463		32,155		7,437		64,945
Youth Needs		11,102		614		18,244		569,358		599,318
Bank Fees		1,082		97		1,894		3,612		6,685
Bad Debt		-		15,000		138,088		-		153,088
Miscellaneous		79,558		247		25,436		573		105,814
Total Expenses Before Depreciation		2,462,930		45,839		1,986,830		823,021		5,318,620
Depreciation		28,396		855		17,694		12,883		59,828
Total Expenses	\$	2,491,326	\$	46,694	\$	2,004,524	\$	835,904	\$	5,378,448

## PATHWAY CARING FOR CHILDREN STATEMENT OF FUNCTIONAL EXPENSES (CONTINUED) YEAR ENDED JUNE 30, 2021

	Supporting Services							
	Administrative		Community Engagement		Total Supporting Services			2021 Total
Salaries	\$	395,590	\$	183,986	\$	579,576	\$	2,682,168
Payroll Taxes and Workers' Compensation	÷	35,311	Ŧ	16,303	Ŧ	51,614	Ŧ	240,383
Fringe Benefits		56,408		22,784		79,192		375,775
Total Personnel		487,309		223,073		710,382		3,298,326
		,		,				0,200,020
Promotional Expenses		1,029		15,795		16,824		36,996
Building Expenses		3,885		1,480		5,365		19,139
Contract Services		8,384		-		8,384		14,127
Dues and Subscriptions		2,473		3,978		6,451		15,473
Equipment and Leasing		20,885		8,709		29,594		117,179
Food - Hospitality		1,103		2,344		3,447		7,686
Foster Caregiver Expense		-		-		-		1,065,473
Insurance		19,328		7,394		26,722		142,729
Office Supplies and Postage		4,195		3,840		8,035		21,330
Professional Services		57,048		5,581		62,629		175,365
Program Related Activity Time		-		-		-		3,261
Program Supplies		-		-		-		7,649
Rent		55,856		24,288		80,144		295,256
Staff Recruitment		356		396		752		3,331
Training		-		-		-		50,808
Travel and Transportation		4,463		3,251		7,714		81,085
Utilities		12,642		4,977		17,619		82,564
Youth Needs		131		118		249		599,567
Bank Fees		6,197		1,478		7,675		14,360
Bad Debt		-		2,700		2,700		155,788
Miscellaneous		2,538		2,390		4,928		110,742
Total Expense Before Depreciation		687,822		311,792		999,614		6,318,234
Depreciation		5,476		5,461		10,937		70,765
Total Expenses	\$	693,298	\$	317,253	\$	1,010,551	\$	6,388,999

# PATHWAY CARING FOR CHILDREN STATEMENTS OF CASH FLOWS YEARS ENDED JUNE 30, 2022 AND 2021

	2022	2021
CASH FLOWS FROM OPERATING ACTIVITIES		
Change in Net Assets	\$ 130,987	\$ 1,187,837
Adjustments to Reconcile Change in Net Assets to Net Cash		
Provided by Operating Activities:		
Depreciation	66,934	70,765
Change in Beneficial Interest in Assets Held		
by Community Foundations	37,017	(88,128)
CARES Act Paycheck Protection Program Loan Forgiveness	-	(706,027)
(Increase) Decrease in Assets:		
Accounts Receivable, Net	104,112	638
Pledges Receivable	1,500	10,214
Prepaid Expenses	(40,412)	(98,726)
Deposits	(209)	500
Unbilled Revenue	()	2,314
Increase (Decrease) in Liabilities:		_,
Accounts Payable	3,767	(106,935)
Accrued Payroll and Related Expenses	(171,427)	99,951
Third-Party Advances	(96,203)	(141,545)
Deferred Revenue	1,445	(97,316)
Net Cash Provided by Operating Activities	 37,511	133,542
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase of Property and Equipment	(64,871)	(41,549)
Net Cash Used by Investing Activities	(64,871)	(41,549)
, ,	( ) )	
CASH FLOWS FROM FINANCING ACTIVITIES		
Payments on Line of Credit	 -	 (166)
Net Cash Used by Financing Activities	 -	(166)
NET CHANGE IN CASH	(27,360)	91,827
Cash - Beginning of Year	 1,142,545	 1,050,718
CASH - END OF YEAR	\$ 1,115,185	\$ 1,142,545

## NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **Organization**

Pathway Caring For Children (the Organization) is a nonprofit organization devoted to providing help to children and families through innovative foster care, adoption, and mental health services.

The financial statements of the Organization reflect the application of certain accounting policies described in this note.

#### Basis of Accounting

The accompanying financial statements of the Organization have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America (U.S. GAAP).

#### Net Assets

Under the *Financial Statements of Not-For-Profit Organizations* Accounting Standards Codification, the Organization is required to report information regarding its financial position and activities according to two classes of net assets described as follows:

*Net Assets Without Donor Restrictions* – Net assets which are not subject to donorimposed restrictions. Use of net assets without donor restriction may be boarddesignated for specific purposes.

*Net Assets With Donor Restrictions* – Net assets subject to donor-imposed restrictions that may or will be met either by actions of the Organization or passage of time or other events specified by the donor. Donor-imposed restrictions are released when a restriction expires; that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both. Net assets with donor restrictions amounted to \$328,633 and \$286,314 at June 30, 2022 and 2021, respectively, and consist of the Organization's funds held for specific purposes and those that are perpetual in nature.

Revenues are reported as increases in net assets without donor restrictions unless the use of the related assets is limited by donor restrictions. Expenses are reported as decreases in net assets without donor restrictions.

Donor-imposed restrictions are released when a restriction expires; that is when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

## Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

## NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### Beneficial Interest in Assets Held by Community Foundations

The Organization carries a beneficial interest in assets held by Stark Community Foundation (SCF) and The Cleveland Foundation (TCF) at fair market value. Realized and unrealized gains and losses are included in the change in net assets in the accompanying statements of activities.

## Income Taxes

The Organization is a nonprofit organization, exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code and none of its present or anticipated future activities are subject to taxation as unrelated business income; therefore, no provision for income taxes has been made in the accompanying financial statements.

## **Concentrations of Credit Risk**

The Organization maintains cash in bank deposit accounts, which at times may exceed federally insured limits. The Organization has not experienced any losses in such accounts and believes it is not exposed to any significant risk. Management believes it is not exposed to any significant risk.

#### Allowance for Doubtful Accounts

The Organization provides for an allowance for uncollectible accounts equal to the estimated uncollectible portion of accounts receivable. Management's estimates are based on historical experience and on its evaluation of the current status of amounts receivable. At June 30, 2022 and 2021, the allowance for doubtful accounts was \$35,179 and \$36,852, respectively.

## Property and Equipment

Property and equipment are stated at cost less accumulated depreciation. Depreciation is computed for financial statement purposes principally on the straight-line method over the estimated useful lives of the related assets, ranging from 3 to 40 years. Depreciation expense amounts to \$66,934 and \$70,765 in 2022 and 2021, respectively.

Expenditures for major renewals and betterments which extend the useful lives of property and equipment are capitalized. Expenditures for maintenance and repairs are charged to expense as incurred.

## **Advertising**

The Organization participates in various advertising and marketing programs. All costs related to marketing and advertising the Organization's services are expensed in the period incurred. Advertising costs charged to operations were \$53,895 and \$36,996 in 2022 and 2021, respectively.

## NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **Pledges Receivable**

The Organization recognizes contributions as revenue in the period in which the pledge is received. The Organization considers all contributions to be for general operations unless specifically restricted by the donor. At June 30, 2022 and 2021, all pledges receivable were classified as current.

#### Functional Expenses

The Organization allocates its expenses on a functional basis among its programs and support services. Expenses that can be identified with a specific program and support services are allocated directly according to their natural expense classification. Other expenses that are common to several functions are allocated based on the best estimates of management. Allocations are determined based on estimates of time and effort required for each program.

#### Revenue Recognition

The Organization recognizes revenue from ticket sales at the time of admission. Sponsorships are comprised of an exchange element based on the value of benefits provided, and a contribution element for the difference between the total sponsorship paid and the exchange element. The Organization recognizes the exchange portion of sponsorships at the time of the event and the contribution portion immediately. The Organization records special events revenue equal to the fair value of direct benefits to donors, and contribution income for the excess received when the event takes place.

The Organization recognizes unconditional promises to give as contributions when cash, securities, other assets, or a notification of a beneficial interest is received. Conditional promises to give – that is, those with a measurable performance or other barrier and a right of return - are not recognized until the conditions on which they depend have been met.

Contract revenue is reported at the amount that reflects the consideration to which the Organization expects to be entitled in exchange for providing client care. These amounts are due from clients, third-party payors (including health insurers and government programs), and others and includes variable consideration for retroactive revenue adjustments due to settlement of audits, reviews, and investigations. Generally, the Organization bills the clients and third-party payors several days after the services are performed and/or the client is discharged from the program. Revenue is recognized as performance obligations are satisfied.

A portion of the Organization's revenue is derived from grants, which are conditioned upon certain performance requirements and/or the incurrence of allowable qualifying expenses. Amounts received are recognized as revenue over time when the Organization has incurred expenditures in compliance with specific contract or grant provisions. Amounts received prior to incurring qualifying expenditures are reported as deferred revenue in the statement of financial position.

## NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **Revenue Recognition (Continued)**

Performance obligations are determined based on the nature of the services provided by the Organization. Revenue for performance obligations satisfied over time is recognized based on actual charges incurred in relation to total expected (or actual) charges. The Organization believes that this method provides a faithful depiction of the transfer of services over the term of the performance obligation based on the inputs needed to satisfy the obligation. The Organization measures the performance obligation from admission into the program to the point when it is no longer required to provide services to that client.

Because all of its performance obligations relate to contracts with a duration of less than one year, the Organization has elected to apply the optional exemption provided in FASB ASC 606-10-50-14(a) and, therefore, is not required to disclose the aggregate amount of the transaction price allocated to performance obligations that are unsatisfied or partially unsatisfied at the end of the reporting period. The performance obligations for these contracts are generally completed when the clients are discharged from a program or facility, which generally occurs within days or weeks of the end of the reporting period.

When the Organization receives funds in advance of the recognition of revenue, a contract liability (deferred revenue) is recognized. Contract liabilities represent services which have not yet been rendered. The contract liability as of July 1, 2020, was \$234,283. The following is a summary of the Organization's contract liabilities as of June 30:

	 2022	 2021
Deferred Revenue	\$ 120,677	\$ 104,313

The Organization determines the transaction price based on standard charges for goods and services provided, reduced by contractual adjustments provided to third-party payors, discounts provided to uninsured clients in accordance with the Organization's policy, and/or implicit price concessions provided to uninsured clients. The Organization determines its estimates of contractual adjustments and discounts based on contractual agreements, its discount policy(ies), and historical experience. The Organization determines its estimate of implicit price concessions based on its historical collection experience with this class of clients.

## NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

## **Revenue Recognition (Continued)**

Clients who are covered by third-party payors are responsible for related deductibles and coinsurance, which vary in amount. The Organization also provides services to uninsured clients, and offers those uninsured clients a discount, either by policy or law, from standard charges. The Organization estimates the transaction price for clients with deductibles and coinsurance and from those who are uninsured based on historical experience and current market conditions. The initial estimate of the transaction price is determined by reducing the standard charge by any contractual adjustments, discounts, and implicit price concessions. Subsequent changes to the estimate of the transaction price are generally recorded as adjustments to government and contract Organization fee revenue in the period of the change. Additional revenue recognized due to changes in its estimates of implicit price concessions, discounts, and contractual adjustments were not considered material for the years ended June 30, 2022 and 2021. Subsequent changes that are determined to be the result of an adverse change in the client's ability to pay are recorded as bad debt expense.

Consistent with the Organization's mission, care is provided to clients regardless of their ability to pay. Therefore, the Organization has determined it has provided implicit price concessions to uninsured clients and clients with other uninsured balances (for example, copays and deductibles). The implicit price concessions included in estimating the transaction price represent the difference between amounts billed to clients and the amounts the Organization expects to collect based on its collection history with those clients.

The Organization has determined that the nature, amount, timing and uncertainty of revenue and cash flows are affected by the following factors:

- Payors (for example, Medicare, Medicaid, managed care or other insurance, client) have different reimbursement/payment methodologies
- Length of the client's service/episode of care
- Geography of the service location
- Method of reimbursement
- Program that the service relates to

## Emergency Grant Revenue

Due to the Coronavirus pandemic, the U.S. Department of Health and Human Services (HHS) made available emergency relief grant funds to health care providers though the CARES Act Provider Relief Fund (PRF). Total PRF grant funds approved and received by the Organization approximated \$38,160 and \$91,471 at June 30, 2022 and 2021, respectively. The Organization recognized these funds within Grants, Contributions, and Special Events Revenue in the statement of activities. The PRF's are subject to certain restrictions on eligible expenses or uses, reporting requirements, and will be subject to audit.

## NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **Recent Accounting Pronouncements**

In February 2016, the FASB issued amended guidance for the treatment of leases. The guidance requires lessees to recognize a right-of-use asset and a corresponding lease liability for all operating and finance leases with lease terms greater than one year. The accounting for lessors will remain relatively unchanged. The guidance changes the accounting for sale and leaseback transactions to conform to the new revenue recognition standards. The guidance also requires both qualitative and quantitative disclosures regarding the nature of the entity's leasing activities. The amendments in the guidance are effective for fiscal years beginning after December 15, 2021. Early adoption is permitted. Management is evaluating the impact of the amended lease guidance on the Organization's financial statements.

In September 2020, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2020-07, *Presentation and Disclosures by Not-for-Profit Entities for Contributed Nonfinancial Assets (Topic 958)*. This standard requires that contributed nonfinancial assets are reported on a separate line item in the statements of activities, apart from contributions of cash and other financial assets. It also requires disclosure of disaggregated amounts of contributed nonfinancial assets by category that depicts the type of contributed nonfinancial assets, donor restrictions and valuation techniques. The adoption of this standard did not have any significant impact on the accompanying financial statements or disclosures.

#### Risks and Uncertainty

During 2020, the World Health Organization declared the spread of the Coronavirus Disease (COVID-19) a worldwide pandemic. The COVID-19 pandemic is having significant effects on the global market, supply chains, business, and communities. Specific to the Organization, COVID-19 impacted various parts of its operations and financial results including but not limited to additional costs for emergency preparedness, disease control and containment, potential shortages in personnel, or loss of revenue due to reductions in certain revenue streams. Management believes the Organization is taking appropriate actions to mitigate negative impact. However, the full impact of COVID-19 is unknown and cannot be reasonably estimated as of June 30, 2022.

#### Subsequent Events

Management has evaluated subsequent events through October 28, 2022, which is the date the financial statements were available to be issued.

#### NOTE 2 FAIR VALUE MEASUREMENT

U.S. GAAP establishes a framework for measuring fair value. That framework uses a hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. GAAP requires the Organization to maximize the use of observable inputs when measuring fair value. The hierarchy describes three levels of inputs, which are as follows:

Level 1 – Quoted prices in active markets for identical assets or liabilities.

*Level 2* – Quoted prices for similar assets or liabilities in active markets; quoted prices for identical or similar assets or liabilities in inactive markets; or inputs that are derived principally from or corroborated by observable market data by correlation or other means.

Level 3 – Significant unobservable inputs.

The asset or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques maximize the use of relevant observable inputs and minimize the use of unobservable inputs.

The Organization's beneficial interest in assets held by Stark Community Foundation and The Cleveland Foundation are measured at fair value using the Level 2 category and amounted to \$378,431 and \$415,448 for the years ended June 30, 2022 and 2021, respectively.

# NOTE 3 BENEFICIAL INTEREST IN ASSETS HELD BY COMMUNITY FOUNDATIONS

The Organization has investments with the Stark Community Foundation (SCF) and The Cleveland Foundation (TCF). All contributions are held, invested, and managed by SCF and TCF. At June 30, 2022 and 2021 the Organization had three funds with SCF and one fund with TCF, as follows:

*Maintenance Fund* – Established for the purpose of funding maintenance, repairs, renovations, and additions to real property through use of the income generated from the fund.

*Jim Bridges Memorial Fund* – Established by the board to allow donations received in Jim's memory to be set aside for the Organization's benefit.

*Children's Fund* – Established with perpetually restricted net assets along with some board-designated funds for the purpose of funding any expense deemed appropriate by the Organization.

*TCF Growth Pool* – Established by the board for the purpose of funding any general needs as deemed appropriate by the agency through income generated by the fund.

# NOTE 3 BENEFICIAL INTEREST IN ASSETS HELD BY COMMUNITY FOUNDATIONS (CONTINUED)

	2022			2021
Maintenance Fund	\$	103,555	-	\$ 111,296
Jim Bridges Memorial Fund		13,376		14,377
Children's Fund		167,400		179,885
TCF Growth Pool		94,100	_	109,890
Total	\$	378,431	-	\$ 415,448

The income and appreciation are expendable to support the Organization's activities. The amount of income and appreciation expended by the Organization is subject to an annual review and approval by Organization leadership. The investments are in a pool of funds held by several financial institutions and are managed by SCF and TCF. The Organization does not control the investment of these funds.

In the event of any unforeseen contingency of a clear emergency nature, by reason of which expenditure of the principal of the fund is necessary to preserve the essential purpose of the Organization, the Organization may request, through its board of trustees, a distribution of principal. Any such request from the Organization requires the approval of at least a two-thirds majority of the Organization's board of trustees. Any distribution of principal by SCF and TCF pursuant to such request must be approved by at least two-thirds of the members of the board of trustees of SCF and TCF, which approval shall not be unreasonably withheld.

SCF and TCF have been granted variance power in the event that the Organization ceases to exist and does not designate a substitute recipient that SCF and TCF find acceptable.

The composition of the Organization's Fund by net asset class for the years ended June 30, 2022 and 2021 is as follows:

			2022		
Without Donor		With Donor			
Restrictions		Restrictions		Total	
\$	-	\$	142,048	\$	142,048
_	236,383		-		236,383
\$	236,383	\$	142,048	\$	378,431
			2021		
Without Donor Restrictions		With Donor Restrictions			
				Total	
\$	-	\$	142,048	\$	142,048
	273,400		-		273,400
\$	273,400	\$	142,048	\$	415,448
	Re \$ With Re	Restrictions     \$   -     236,383   \$     236,383   \$     Without Donor   Restrictions     \$   -     273,400   \$	Restrictions   Ref     \$   -   \$     236,383   \$   \$     \$   236,383   \$     \$   236,383   \$     Without Donor   Without Sectors   \$     \$   -   \$     \$   -   \$     \$   -   \$     \$   -   \$     \$   -   \$     \$   -   \$     \$   -   \$	Without Donor RestrictionsWith Donor Restrictions\$-\$142,048236,383-\$236,383\$142,04820212021Without Donor RestrictionsWith Donor Restrictions\$-\$142,04820212021	Without Donor Restrictions With Donor Restrictions   \$ - \$ 142,048   \$ 236,383 -   \$ 236,383 \$ 142,048   \$ 236,383 \$ 142,048   \$ 2021 \$ 2021   Without Donor Restrictions With Donor Restrictions   \$ - \$ 142,048   \$ 2021 \$ 142,048

#### NOTE 4 LINE OF CREDIT

The Organization has available a \$370,000 line of credit with The Huntington National Bank. The outstanding balance was entirely paid off as of June 30, 2021 and no draws were made on the line during 2022. All borrowings bear interest at prime + 0.25% (4.75% at June 30, 2022) and are secured by all the Organization's assets.

## NOTE 5 CARES ACT PAYCHECK PROTECTION PROGRAM LOAN

On May 1, 2020, the Organization received a loan from The Huntington National Bank in the amount of \$706,027 to fund payroll, rent, utilities, and interest on mortgages and existing debt through the Paycheck Protection Program (the PPP Loan). On April 13, 2021, the SBA formally approved forgiveness in the full amount of the Organization's obligation under the PPP Loan. The Organization recognized \$706,027 of contribution income related to this agreement during the year ended June 30, 2021, which represents the portion of the PPP Loan funds for which the performance barriers have been met. The SBA may review funding and eligibility and usage of funds in compliance with the program based on dollar thresholds and other factors. The amount of liability if any, from potential noncompliance cannot be determined with certainty; however, management is of the opinion that any review will not have a material adverse impact on the Organization's financial position.

## NOTE 6 COMMITMENTS AND CONTINGENCIES

#### **Operating Leases**

The Organization leases office space and copiers under operating leases expiring in fiscal years through 2027.

The following is a schedule of future minimum rental payments required under the above operating leases as of June 30, 2022:

<u>Year Ending June 30,</u>	 Amount		
2023	\$ 271,423		
2024	59,418		
2025	46,518		
2026	41,046		
2027	 17,715		
Total	\$ 436,120		

Rent expense for leased facilities and equipment was \$272,451 and \$295,256 for the years ended June 30, 2022 and 2021, respectively.

#### NOTE 7 RETIREMENT PLAN

The Organization has a salary deferral plan under Section 403(b) of the Internal Revenue Code. The plan allows eligible employees to defer a portion of their compensation. All employees are eligible to participate in the deferral. The Organization matches fifty cents (\$.50) to the dollar (\$1.00) up to a maximum of three percent (3%) of pay that the employee invests. Retirement costs under this plan for the years ended June 30, 2022 and 2021 were \$20,115 and \$18,603, respectively.

# NOTE 8 NET ASSETS WITH DONOR RESTRICTIONS

Purpose restricted net assets are available for the following purposes for the years ended June 30:

	2022			2021	
Foster Care and Family Services	\$	160,682	:	\$	144,266
Mental Health		25,903			-
Total	\$	186,585		\$	144,266

Net assets were released from donor restrictions as expenses were incurred satisfying the restricted purposes or by the passage of time or the occurrence of other events specified by donors as follows for the years ended June 30:

	2022		2021	
Scholarships	\$	-	\$	4,207
Foster Care and Family Services		37,143		210,178
Mental Health		-		1,305
Education		-		7,313
Total	\$	37,143	\$	223,003

Perpetually restricted net assets consist of investments to be held indefinitely. The investments are held in a component trust of pooled income funds managed by the Stark Community Foundation. The restricted portion of this trust fund was \$142,048 at June 30, 2022 and 2021.

## NOTE 9 LIQUIDITY

The following reflects the Organization's financial assets as of June 30, 2022 and 2021 reduced by the amounts not available for general use because of contractual or donor-imposed restrictions within one year of June 30:

	2022		 2021	
Cash	\$	1,115,185	\$ 1,142,545	
Accounts Receivable, Net		455,199	559,311	
Pledges Receivable		2,200	 3,700	
Total		1,572,584	 1,705,556	
Less: Those Unavailable for General Expenditures				
Within One Year Included in Amounts Above:				
Net Assets With Donor Restriction:				
Subject to Purpose Restriction		186,585	 144,266	
Financial Assets Available to Meet				
Cash Needs for General Expenditures				
Within One Year	\$	1,385,999	\$ 1,561,290	

The Organization strives to maintain liquid financial assets sufficient to cover 12 months of general expenditures. Management could also draw upon the line of credit or board restricted investments in the event of an unanticipated liquidity need.



## INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

Board of Directors Pathway Caring For Children Canton, Ohio

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Pathway Caring For Children, which comprise the statement of financial position as of June 30, 2022, and the related statement of activities, and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated October 28, 2022.

#### **Internal Control Over Financial Reporting**

In planning and performing our audit of the financial statements, we considered Pathway Caring For Children's internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Pathway Caring For Children's internal control. Accordingly, we do not express an opinion on the effectiveness of Pathway Caring For Children's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

#### **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether Pathway Caring For Children's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

## Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Clifton Larson Allen LLP

CliftonLarsonAllen LLP

Canton, Ohio October 28, 2022



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